



Operation and Value - Port of Lisbon

Lisbon, 27th september 2018





Lisbon Metropolitan Area

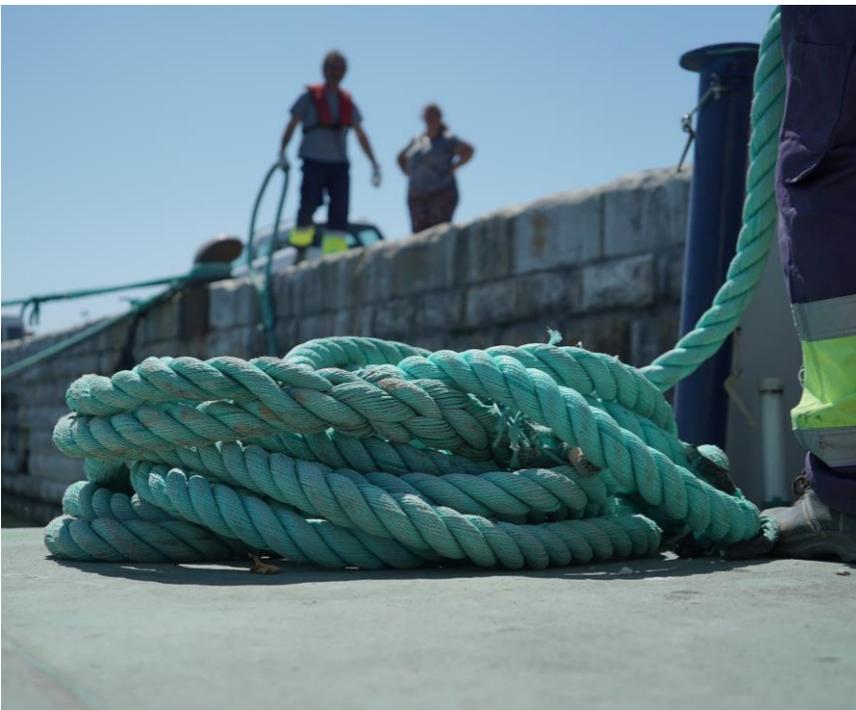
- Portugal largest consumer region;
- More than two thirds of international cargo trade.

Port of Lisbon impactes on

- 30% territory;
- 40% population;
- 41% companies;
- 43% employment;
- 50% national wealth.

Port of Lisbon - total economic impact

(direct, indirect and induced effects)



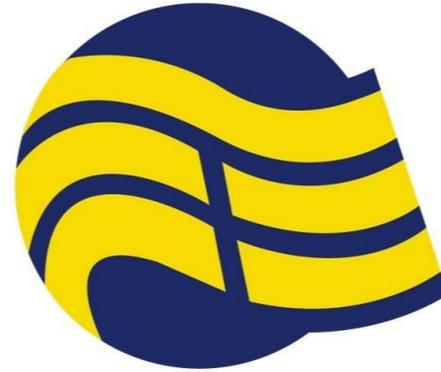
- €58 billion of national production;
- 722 thousand jobs;
- 16% of employment in Portugal;
- €23 billion GVA;
- 15% of the national wealth;
- €11 billion in remuneration.

[data from '*Valor do Porto de Lisboa*' - Augusto Mateus & Associados, 2016]

Port of Lisbon added value

The value chain generated by the Port of Lisbon has very significant, long-term and irreplaceable economic repercussions, not only in Lisbon but also for the region and the Country.





GRUPO E.T.E.



GRUPO ETE is the largest Portuguese port operator, shipowner and Iberian leader in inland waterways. It was founded in 1936 and integrates the main areas of activity of the oceans economy.

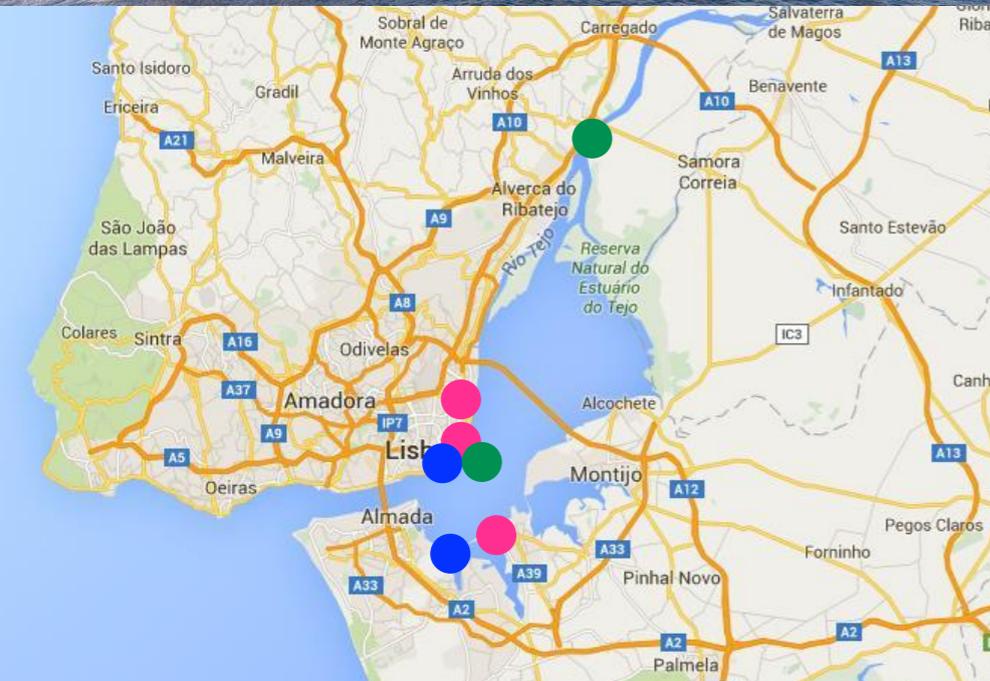
- Iberian leader in the inland waterways;
- Largest port operator in Portugal - 6 concessions;
- Largest Portuguese shipowner - regular lines to Madeira and Azores, international service to Cape Verde and West African ports;
- Leader shipping agent in Portuguese ports;
- National and international logistics solutions, multimodal and door-to-door;
- Engineering and naval maintenance;
- International operations in Africa (Cape Verde, Mozambique) and Latin America (Colombia, Uruguay).

GRUPO ETE - Port of Lisbon



TERMINAL OF SANTA APOLÓNIA

Container and general cargo concession;
Handling capacity of 130 thousand TEU/year.



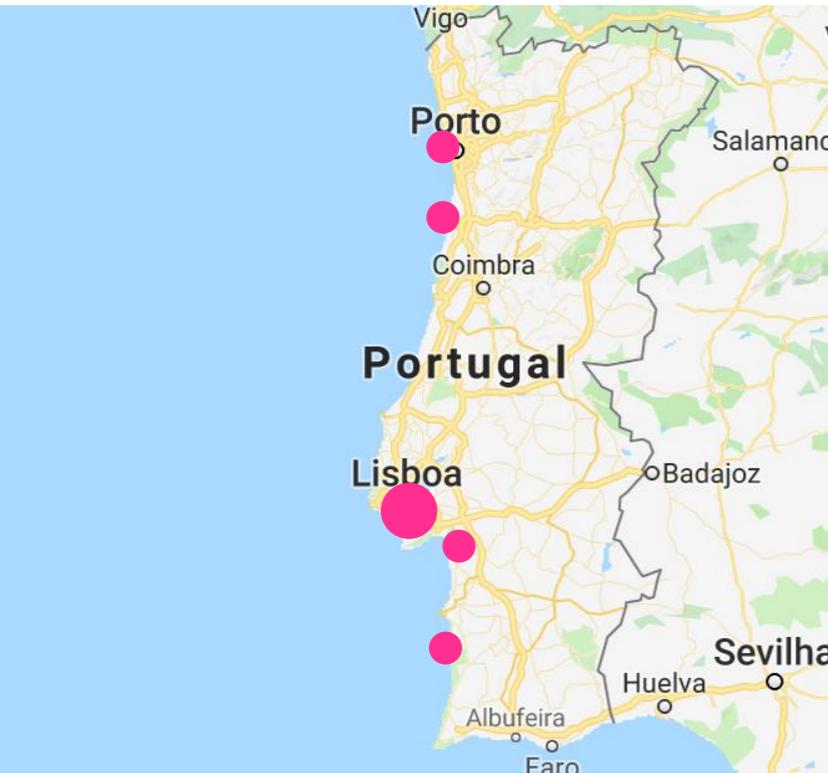
POÇO DO BISPO MULTIPURPOSE TERMINAL

Handles general cargo, dry and liquid bulk concession;
1 million tons handling capacity.

ATLANPORT

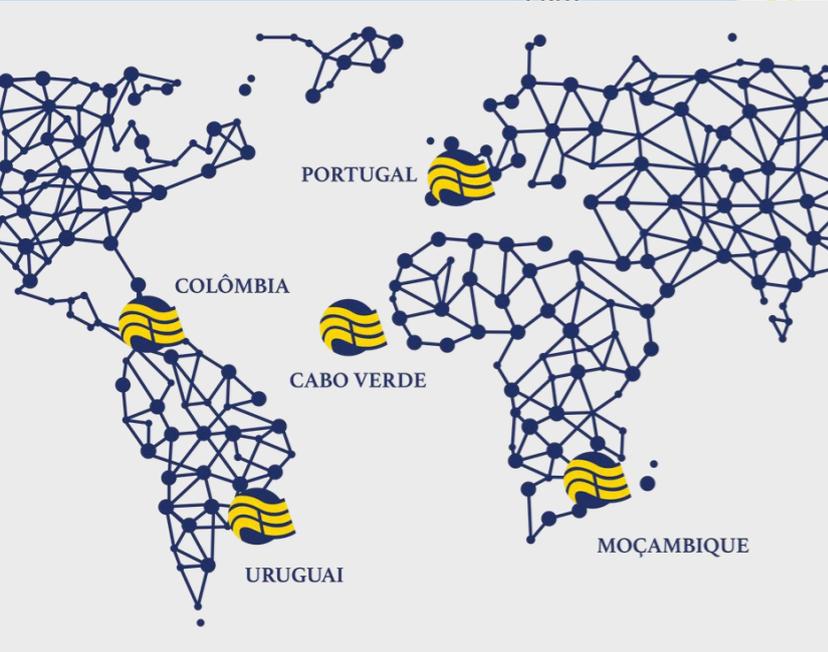
Dry and liquid bulks concession;
900 000 tons handling capacity.

- Port operation
- Shipyard
- Inland waterways



GRUPO ETE also operates in the ports of Aveiro, Leixões, Setúbal, Sines, Barreiro and the Azores.

In addition to port operations, GRUPO ETE holds over 40 companies complementing each other, creating a unique value-added to clients, offering a differentiated and competitive service.



GRUPO ETE international presence with own operations is spread through 5 countries (Colombia, Uruguay, Cape Verde, Mozambique and Portugal), in 3 continents.

YILPORT



Yilport Holding, established in 2011, belongs to the Yildirim Group, founded in 1963 in Samsun, Turkey. In 2008, it made its first international acquisition in Sweden and began its expansion, ranking 15th in the world ranking of container terminal operators.

Three of the seven terminals Yilport holds in the Iberian region are located in the Port of Lisbon - Liscont, Sotagus and Multiterminal.

YILPORT - Port of Lisbon

YILPORT LISCONT

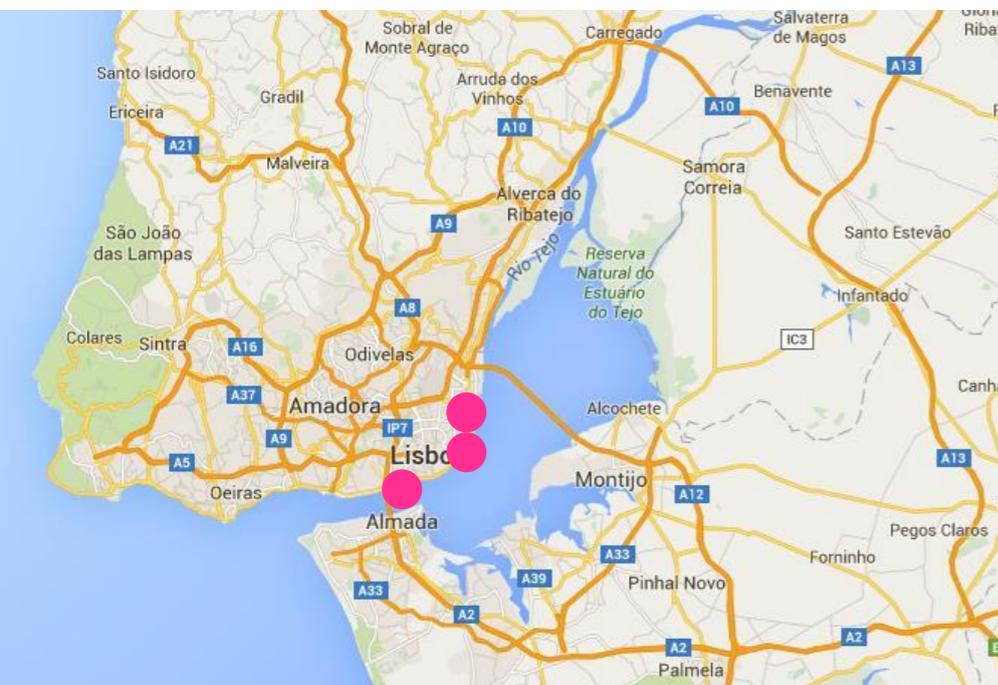
Founded in 1984, LISCONT is a reference in the sector of container terminals in Portugal, being the oldest private operator in operation.

YILPORT SOTAGUS

"Short-Sea" terminal and a reference for short sea shipping services and feeder services connecting Northern Europe and the Mediterranean.

YILPORT MULTITERMINAL

Port cargo handling, mainly solid bulk cargo.



● Port operation



The TMB Group develops transversal values and integrated solutions in the national maritime port sector.

- Port operation;
- Shipping agency;
- Logistic operator;
- Maintenance and equipment management;
- Assistance to ships and seafaring services;
- Insurance brokerage.

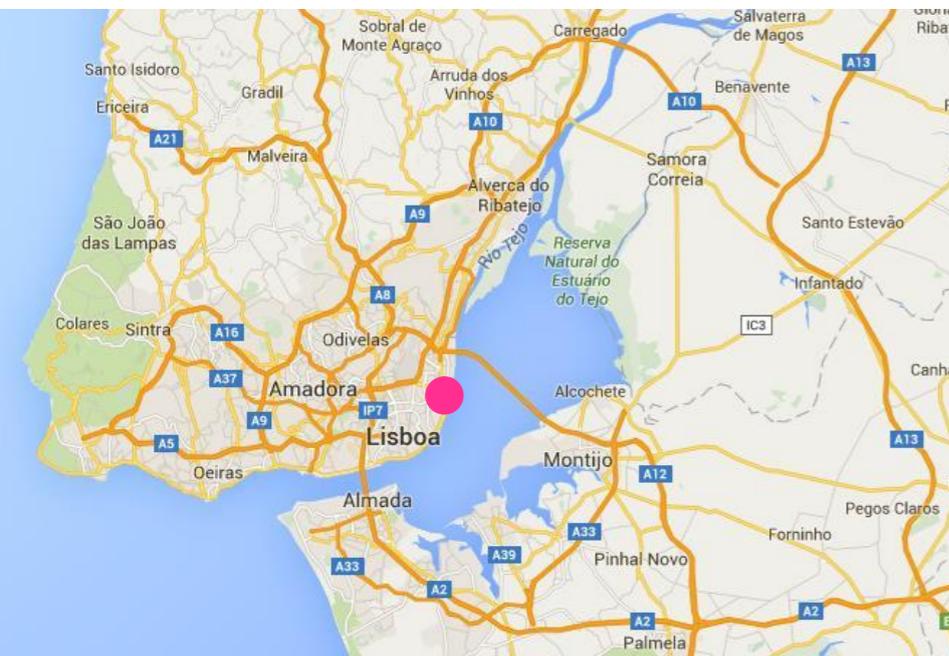
Grupo TMB - Port of Lisbon

MULTIPURPOSE TERMINAL OF BEATO

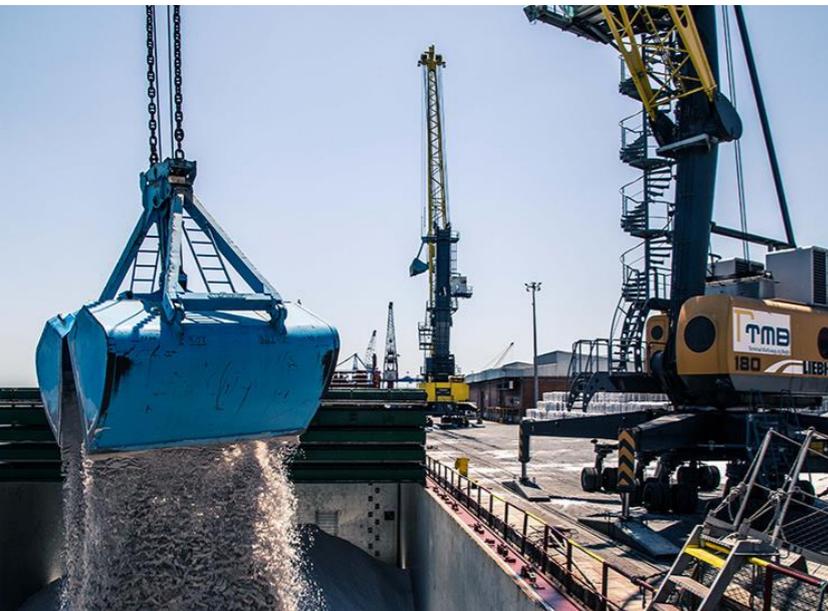
Located on the north bank of the Tagus River, it has direct connections to the main national and international roadways. The Terminal has two railway lines in its interior, connected to the main railway lines of the country through an uneven passage, allowing no restrictions.

Warehouses

- 2 silos for food products: 20,000 tons;
- 4 refrigerated chambers: 2,100 pallets;
- Unitized or fractioned cargo: 2,500 m²;
- General cargo: 2,000 m².



 Port operation



In the Lisbon region, the TMB Group also grants the operation of the Silopor terminals in Trafaria and Beato, the Sovena terminal (Tagol) and the Iberol terminal.

In Aveiro, TMB is responsible for the operation of the Multipurpose Terminal of Aveiro, with 1,500m of dock length and ship depths up to 10m, which develops its activity especially focused on general cargo and solid bulk.

Associated to port operation, TMB Group TMB shipping agency is a reference in Portugal, representing several lines and assuring service for most of ports worldwide

With offices in Portugal and Cape Verde, TMB Group holds a complete logistic operation from warehouse to door-to-door transportation.





Operation and Value in the Port of Lisbon

